Big Bird Foods Limited

Corporate Briefing 2026



Safe Harbor Statement

- This communication may include forward-looking statements in addition to historical data. Such statements encompass words, phrases, and figures that forecast expected results based on management's current strategies and assumptions. They represent the company's views and beliefs at this moment in time.
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Introduction:

PROFILE



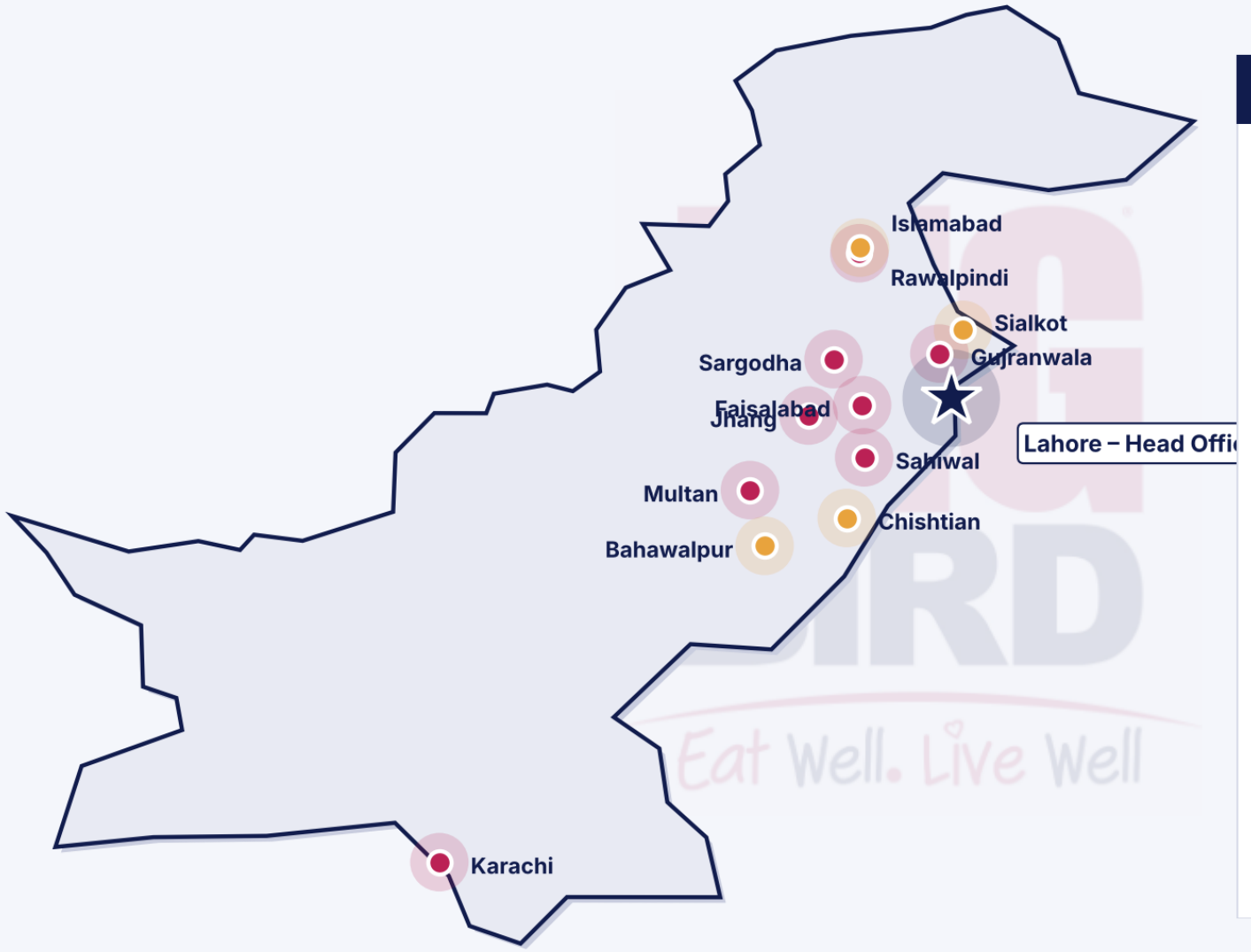
Big Bird Foods Limited (BFFL) was incorporated on September 21, 2011, as a private limited company, and was subsequently converted into a public limited company on June 1, 2023, and further converted into public listed company upon its listing on Pakistan Stock Exchange (PSX) on August 05, 2024.

The Company is engaged in the manufacturing, processing, and distribution of food and poultry products, along with import and export of related goods and commodities.

BFFL continues to expand its operations in the local and international food markets, focusing on quality, innovation, and sustainable growth.

Operational Footprints & Retail Network

PROFILE



OUR NETWORK

★ **Head Office & Plant**

● **Existing Retail Outlets**

Lahore (DHA, Model Town, Raiwind, Plant Shop), Rawalpindi, Multan, Karachi, Faisalabad, Gujranwala, Jhang, Sahiwal, Sargodha

● **New Outlets**

Sialkot
Bahawalpur
Chishtian
Islamabad

Board & Management:

PROFILE



Board of Directors

Board of Directors:	
Mr. Abdul Basit	Chairman
Mr. Muhammad Mustafa Kamal	Chief Executive Officer
Mr. Abdul Karim	Non - Executive Director
Ms. Saadia Karim	Non - Executive Director
Mr. Muhammad Aleem	Non - Executive Director
Mr. Salman Basit	Executive Director
Mr. Mohammad Ahmad Kamal	Executive Director
Mr. Tariq Hamid	Independent Director
Mr. Muhammad Tabassum Munir	Independent Director
Major General (R) Asghar Ali	Independent Director

Sustainable and Profitable Growth:

Turnover

1.29x

Rs. 14.76 Bn (2026) vs 11.36 Bn (2025)

EPS

1.01x

3.80 (2026) vs 3.75 (2025)



Strategic Operations / Developments

Highlight operational progress, strategy, and major developments

Key Strategic Goals – Achieved (FY2025-26)

Product Innovation

New Products: Thyango Patty, Chunky Nuggets, Chunky Samosa, Malai Toppings, Lemon & Herb Drumstick, Spicy Juicy Tender, Chicken Qeema Paratha, Aalo Paratha and Fries.

Solar Power

The Company has installed a 3 MW solar power system, which is operational and generating electricity for its manufacturing operations, reducing reliance on conventional energy.

New Business Development & Market Expansion

Imtiaz, Diamond, Bin Hashim, Chase Up and Punjab Cash & Carry added to the customer portfolio.

Export Expansion

1) Exports successfully initiated in the UAE market for FPP/PP products.
2) Discussions are in the final stages for PP/FPP product expansion into the Kingdom of Saudi Arabia (KSA).

Key Strategic Goals – To Be Achieved

Export Expansion

Strengthening presence in Middle East, Africa and Asia for a global halal food footprint, supported by new export contracts (targeted PKR 1.2 bn in FY2027 and PKR 2.4 bn in FY2028).

Automation & Technology

Continued investment in modern food-processing and packaging automation to improve efficiency and consistency.

Employee training and development

Enhanced employee welfare, training and performance-development programs.

CSR

Strengthening community engagement and corporate social responsibility initiatives in the communities where the Company operates.

Efficiency

Optimization of production capacities and resources, and cost efficiency for improved margins.

Governance & ESG

Strengthening compliance, code of conduct and ESG alignment, including an upgrade of the water treatment process in coming years.

Long-Term Vision

Position Big Bird Foods as a leading international halal brand, known for quality, innovation and sustainability.

Financial Information

Financial Highlights:

Profit & Loss / Balance Sheet:	June 2026	June 2025 (Restated)	Increase
	----------Rupee----------		
Sales	14,764,227,892	11,364,831,289	29.91%
Gross Profit	3,071,437,533	2,381,906,316	28.95%
Operating Profit	2,462,113,081	1,906,567,533	29.14%
Profit before tax	2,145,387,705	1,563,020,596	37.26%
Profit after tax	1,169,782,258	1,120,838,308	4.37%
Earning per share	3.80	3.75	1.33%
Total assets	16,846,843,183	12,499,259,334	34.78%
Total equity	10,541,237,951	7,571,669,942	39.22%
Total liabilities	6,305,605,232	4,927,589,392	27.97%
Debt to equity ratio (gearing)	18.1%	24.2%	

Questions & Answers

We welcome your queries!
Analysts, shareholders, and investors are encouraged to share their questions.

Our Chief Financial Officer, Company Secretary, and Authorized Board Representatives are available to respond and provide insights.



Thank You