



PAKISTAN CABLES
TRUSTED NOT TO COMPROMISE

Corporate Briefing Session 2026

A member of **ASC** AMIR S. CHINYO GROUP





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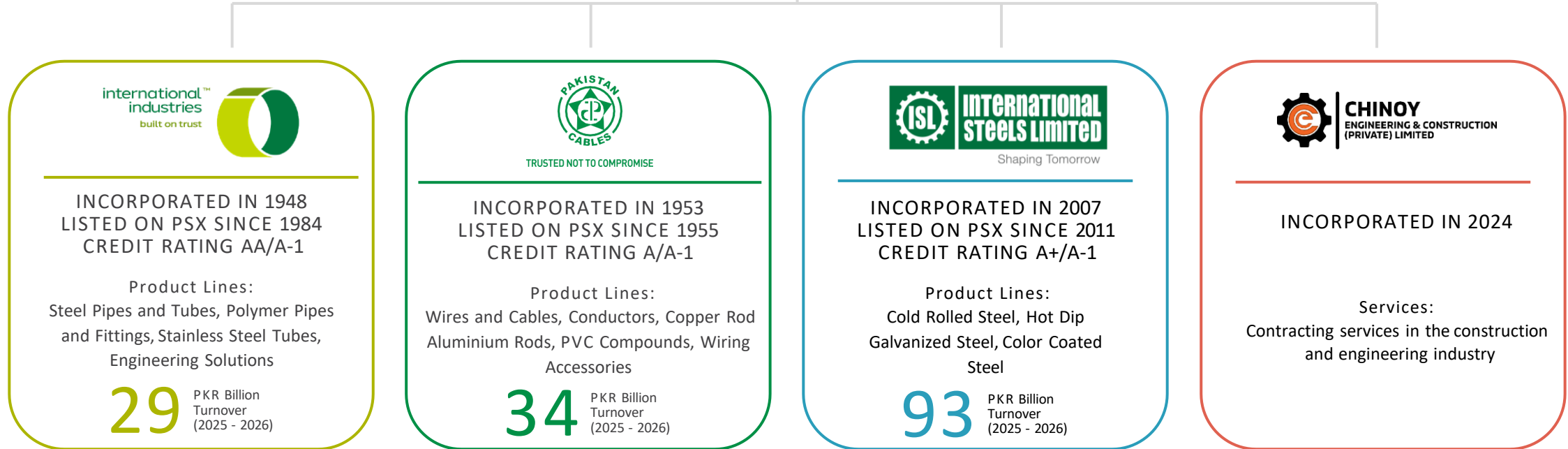
06

Future Outlook



Amir S. Chinoy Group Highlights

Key Companies of the ASC group



**Year ended 30 June 2026*



Amir S. Chinoy Group Highlights

Setting unbeatable benchmarks for over 7 decades



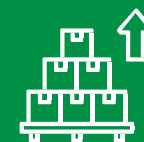
156
PKR In Billion
Sales Turnover



70
PKR In Billion
Market
Capitalisation



33
PKR In Billion
Contribution to
National
Exchequer



26
PKR In Billion
Export Sales



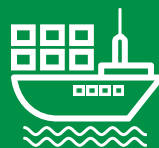
612,000
(Metric Tons)
Total Metals
Produced



73
Years of
Production



2,000+
Number of
Employees



40
Number of
Export
Destinations



500
(Geographic
Footprint in
Pakistan
(Cities & Towns)



1,600+
Number of
Dealers /
Distributors

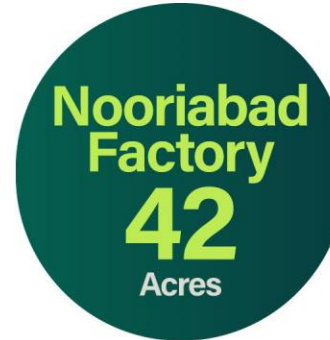
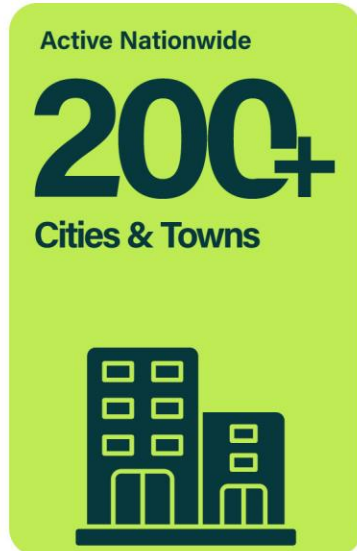
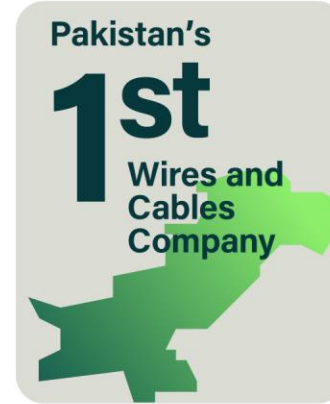
Leading Partners

- British Insulated Callender Cable (BICC), UK.
- Doogood, Australia.
- General Cables, USA.
- JFE Steel Corporation, Japan.
- Sumitomo Corporation, Japan.
- International Finance Corporation (IFC), USA.



How we do business

Setting unbeatable benchmarks since 1953



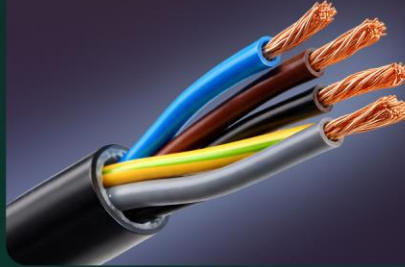


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Powering Spaces with a Wide Range of Products

Wires & Cables
that Power and Connect



Copper Rods
that are Unparalleled
in Quality



PVC Compounds
that Insulate our Wires



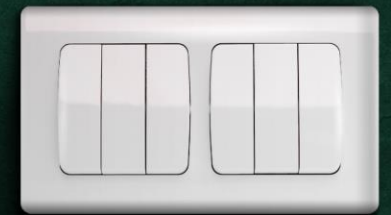
Conductors
that Power
the Nation



Aluminum Rods
that meet
Versatile Needs



Wiring Accessories
World Class
Electrical Switches





Market Segments

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TRADE



Largest retail network of 1,000 dealers across 200 cities and towns.

Sale of products via network of dealers and distributors.

Product sold through Trade is mostly Housing General Wiring.

PROJECTS



Direct sales to projects and institutions.

Industry, housing and infrastructure.

Large range of products sold including Medium Voltage, Low Voltage, General Wiring.

UTILITIES



NTDC, DISCOs, K-electric

Aluminium Cables and Conductors.

EXPORTS



Pakistan's largest exporter

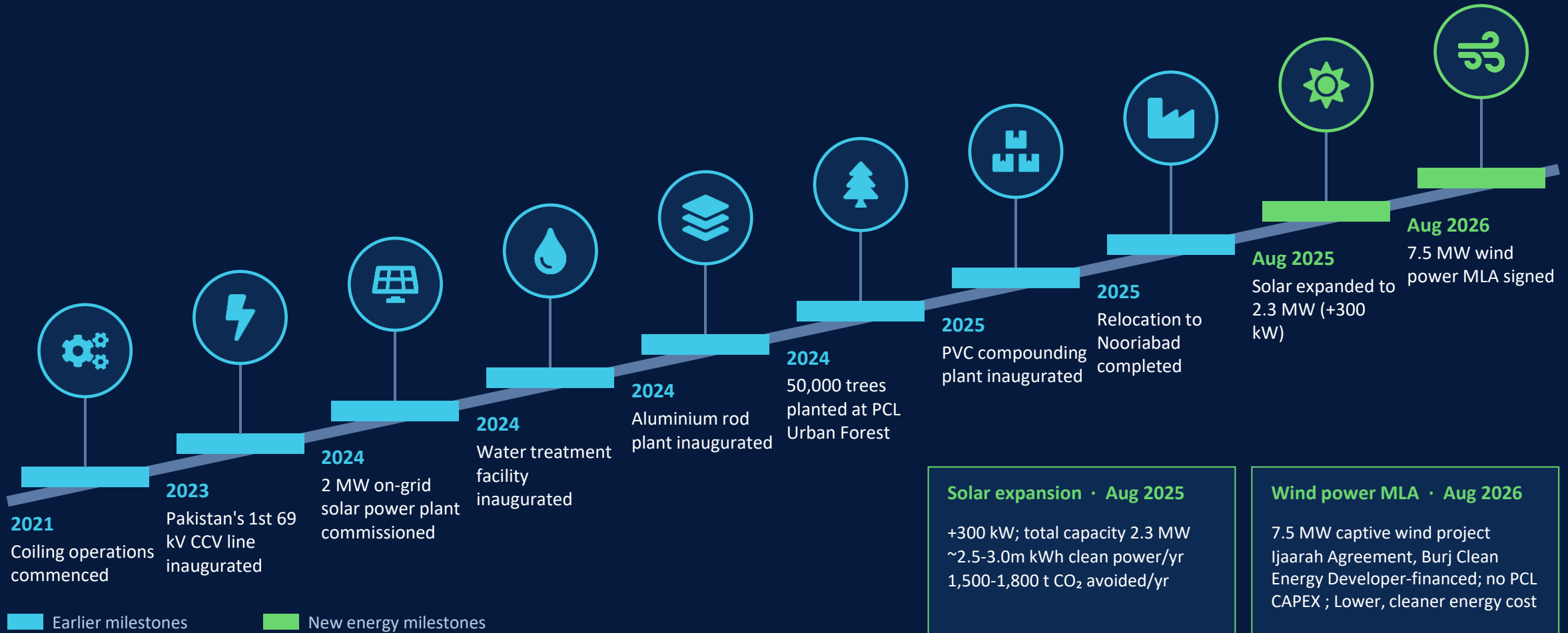
40+ markets.



Nooriabad factory: milestones achieved

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Five years from first coiling operations to a fully integrated, increasingly self-powered facility.





Milestones Achieved

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Solar Capacity Expanded to 2.3 MW; Additional 300 kW added to on-grid solar power plant.

Solar expansion · Aug 2025

+300 kW; total capacity 2.3 MW
~2.5-3.0m kWh clean power/yr
1,500-1,800 t CO₂ avoided/yr



**Master Lease Agreement signed for 7.5MW wind turbine.
Commissioning: 2027**

Wind power MLA · Aug 2026

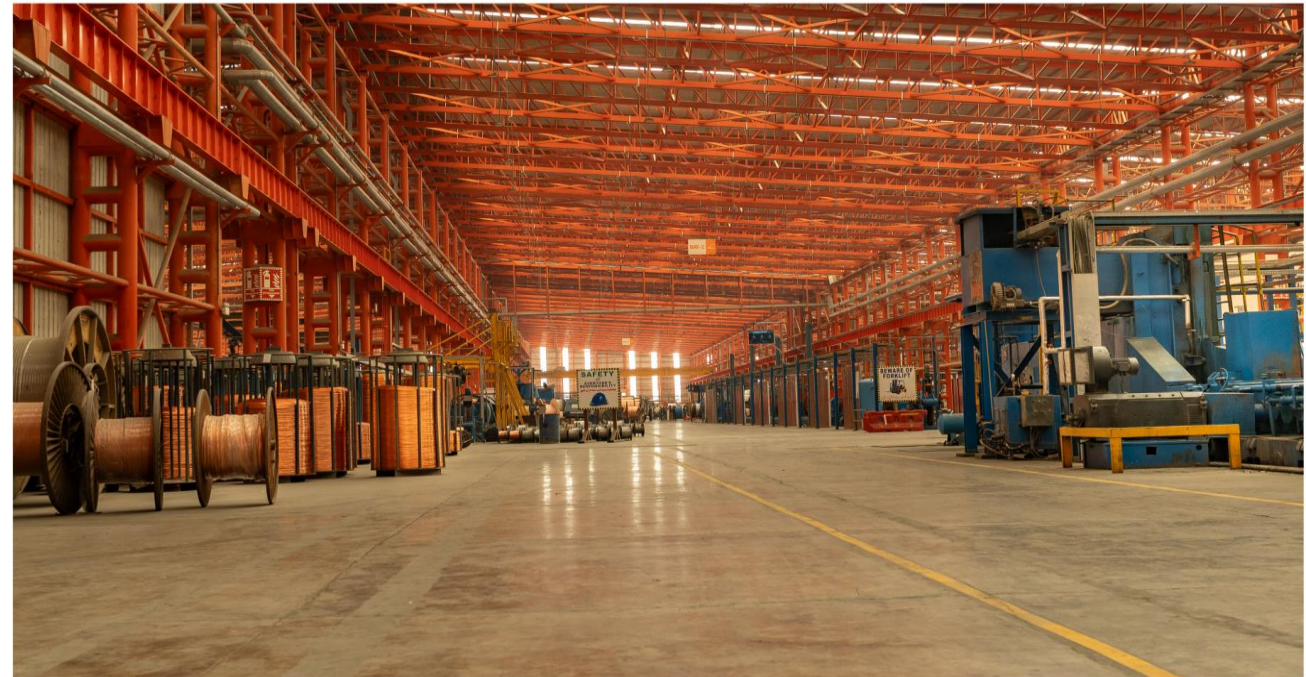
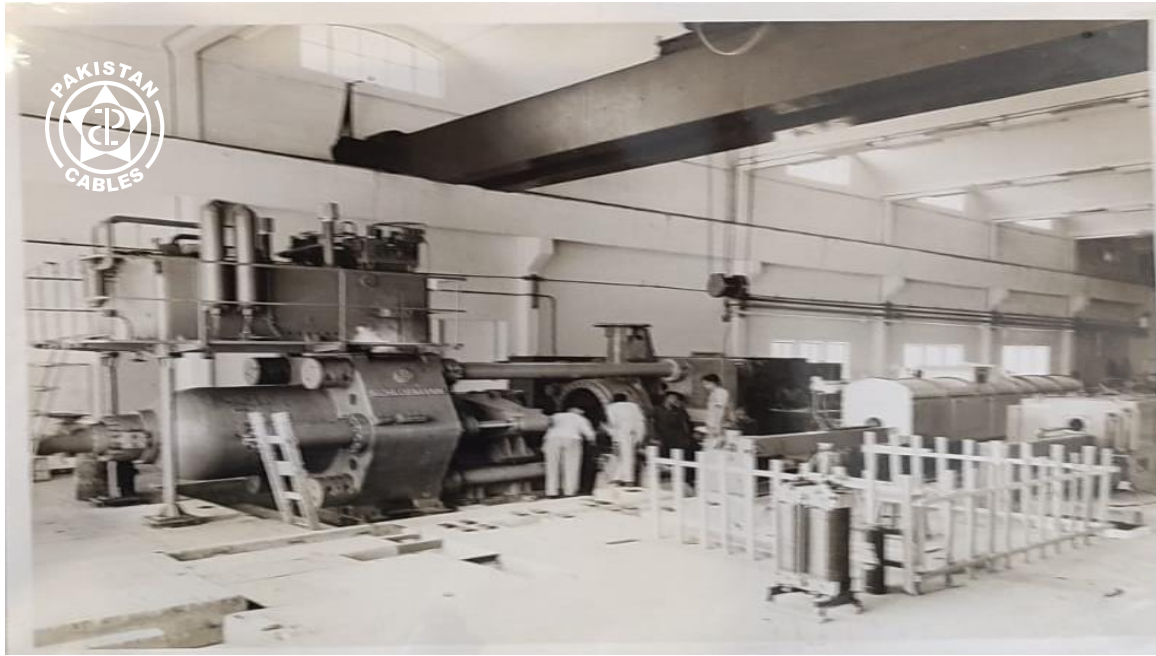
7.5 MW captive wind project
Ijarah Agreement, Burj Clean Energy
Developer-financed; no PCL capex
Lower, cleaner energy cost



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Winning Global Frontiers

Pride of Pakistan - the nation's largest exporter

Diverse presence across continents, covering 45+ international markets.



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Certifications

Proof of our commitment to quality



CE certified – This certifies that Pakistan Cables Limited meets European health, safety, and Environmental protection legislation and can be legally sold and moved within the European Union.

International approvals DCRP Oman, Maldives Electricity Authority, Ghana Standards Authority, Ethiopia Electricity Authority and Trinidad and Tobago Bureau of Standards amongst others.

Pakistan's first Solar Cables, certified by TÜV Rheinland

1st in Pakistan to pass the **KEMA** type test for **35 kV** medium voltage (MV) cables.

First cable manufacturer to attain **KEMA** certification for LV and MV cables in Pakistan since 1984.

Received a total of nine **KEMA** certifications.

Amongst the first five companies in Pakistan to be certified for **ISO 9001:2000**.

First cable manufacturer in Pakistan to update to **ISO 9001:2008**.





Milestones: recognition in FY2025-26



Six external recognitions across product leadership, corporate excellence, and inclusion.

6

awards that validate product,
people and purpose



Best Solar Cable Manufacturer

ISTEA 2025 Awards



40th Corporate Excellence Award

Management Association of Pakistan



FPCCI Silver Award

12th FPCCI Achievement Awards,
for **ASCEND**



Diamond Award, Skill Development

3rd EFP Skills Development Recognition



Disability Inclusion Award

Gold Recognition, 3rd EFP-PBDN
Inclusion Awards

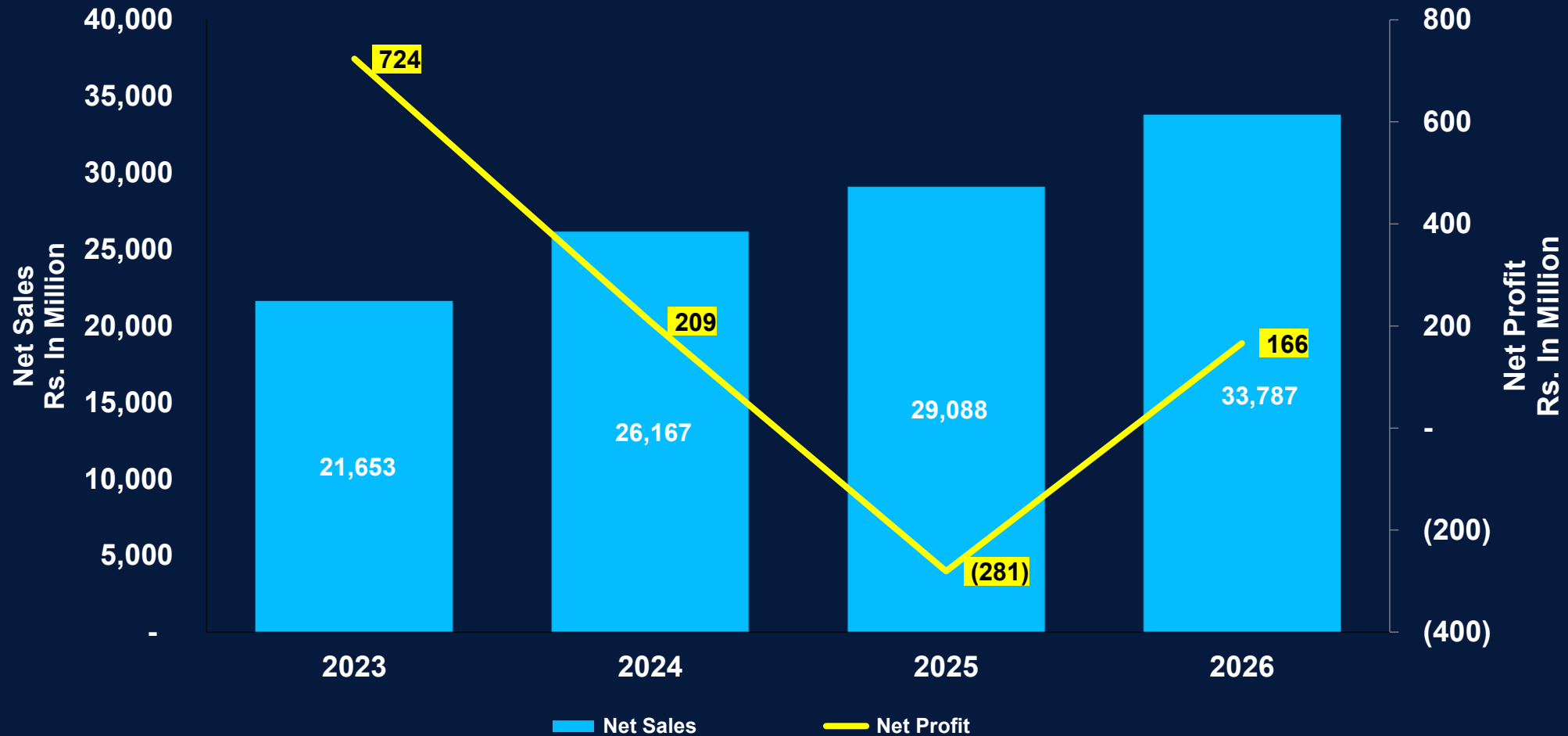


Employer of the Year

11th EFP Employer of the Year
Awards 2026

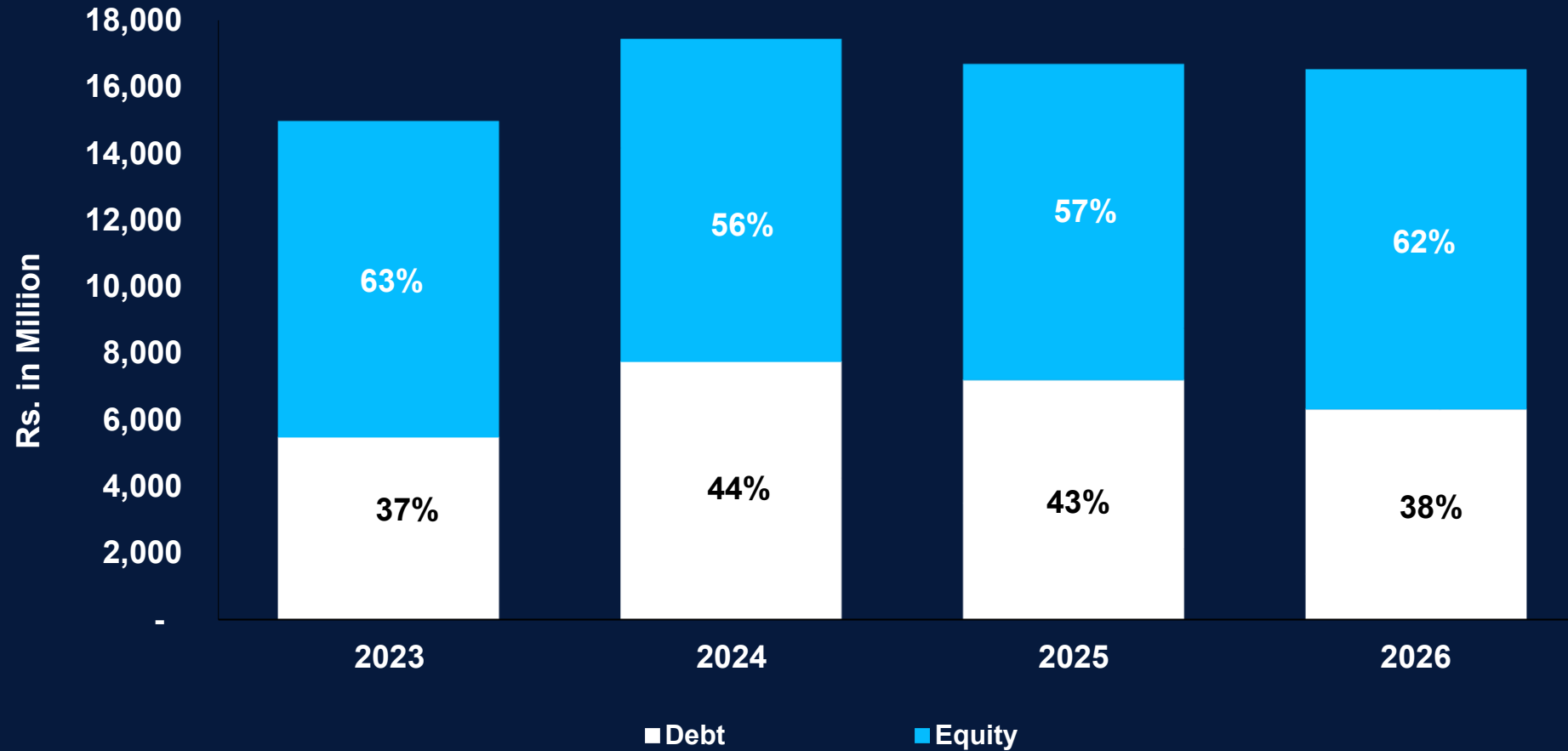


Net Sales and Net Profit





Debt to Equity





Statement of Financial Position



Rs. in Million

	Jun-23	Jun-24	Jun-25	Jun-26
Total Assets	23,395	31,671	37,554	37,521
Total Shareholders' Equity	9,494	9,680	9,482	10,200
Stock-In-Trade	3,761	5,101	7,525	6,942
Trade Debts	4,147	6,371	7,592	9,232
Fixed Assets	14,456	16,649	15,789	16,602
Total Bank Debts	9,909	16,074	17,964	19,610



Operating environment: recovery, with new cost pressures



GDP GROWTH

3.7%

FY26, up from 3.2%; LSM +6.1%, cement demand +10%

For PCL: Construction and industrial demand recovering



INFLATION

11.1%

Aug-26 YoY, after a 6.7% FY26 average; energy-led

For PCL: Input and wage costs; pricing discipline



POLICY RATE

11.5%

Raised 100 bp in Apr-26; held in Jul and Sep

For PCL: c. Rs 190m finance cost per 100 bp on Rs 18.9bn debt



LME COPPER

\$14,875/t

Record high (10 Sep 2026) vs ~\$9,300 FY25 average

For PCL: Price pass-through; more working capital per tonne



PKR / USD

~Rs 278

Broadly stable; SBP reserves >\$21bn; Moody's B3

For PCL: Better visibility on imported metal costs



CONSTRUCTION & GRID

Policy push

DISCO Privatization, National Housing Policy approved (Sep-26); NEPRA, Integrated system plan US\$ 10.6 bn grid upgrades up to 2035, Renewables.

For PCL: Building wire, MV cable and conductor demand

Source: Pakistan Economic Survey 2025-26; SBP Monetary Policy Statements (Apr, Jul, Sep 2026); PBS; LME; Business Recorder. Debt sensitivity is an indicative estimate.

Outlook: positioned to build on our platform

The next phase is about converting capacity, market access and efficiency gains into sustainable growth and stronger returns.



Demand & volume

A recovering domestic economy, infrastructure activity, DISCO privatization and ongoing housing / industrial demand may provide a platform for core wires & cables volumes. New capacity creates headroom to serve growth.



Exports & markets

Expanded manufacturing capability and KEMA-tested 35 kV MV cable capability strengthen international credentials and support continued development of export-led, higher-value markets.



Efficiency & margins

The completed relocation and operating integration, together with energy and process efficiencies, provide a stronger base for productivity, cost discipline and margin resilience.



Discipline & risks

Copper-price volatility, FX, inflation, interest rates and regional conditions remain key variables. Pricing discipline, working-capital control and selective investment remain central to execution.

Our focus now shifts from building the platform to extracting its full commercial and operational value.

Thank You

Questions & Answers

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This presentation may contain forward-looking statements based on current expectations. Actual results may differ due to economic, market, commodity-price and regulatory factors.

