



**Pakistan International Container Terminal Limited**

**CORPORATE BRIEFING SESSION  
PRESENTATION**

**Karachi | May 25, 2026**

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### **Expiry of Concession Agreement and Future Outlook**

The Build, Operate and Transfer (BOT) “Concession Agreement” which the Company had with Karachi Port Trust (KPT) for the exclusive construction, development, operations and management of a common user container terminal at Karachi Port expired on June 17, 2023. The Company has entered into an agreement with Sky Media (Private) Limited for provision of technical and management services. The Company is also scanning the market for financially attractive business opportunities compatible with related provisions in its constitutional document.

## Financial Highlights – Five year comparison

	31-Dec-25	31-Dec-24	31-Dec-23	31-Dec-22	31-Dec-21
	----- Rupees in '000' -----				
Revenue - net	10,000	-	6,392,051	12,024,182	11,098,666
Cost of services	(8,970)	-	(3,933,855)	(6,863,138)	(5,938,493)
<b>Gross profit</b>	<b>1,030</b>	<b>-</b>	<b>2,458,196</b>	<b>5,161,044</b>	<b>5,160,173</b>
Administrative expenses	(242,766)	(298,805)	(422,847)	(625,980)	(576,192)
Other expenses	(6,971)	(8,950)	(119,837)	(76,518)	(27,157)
Finance cost	(259)	(289)	(1,833)	(1,625)	(713)
Other income	353,626	1,164,281	1,460,170	546,313	219,785
<b>Profit before taxation</b>	<b>104,661</b>	<b>856,237</b>	<b>3,373,849</b>	<b>5,003,234</b>	<b>4,775,896</b>
Taxation	(238,684)	(207,141)	(1,573,345)	(2,273,794)	(1,386,234)
<b>(Loss) / profit for the year</b>	<b>(134,023)</b>	<b>649,096</b>	<b>1,800,504</b>	<b>2,729,440</b>	<b>3,389,662</b>
	----- Rupees -----				
<b>Earnings per share - basic and diluted</b>	<b>- 1.23</b>	<b>5.94</b>	<b>16.50</b>	<b>25.01</b>	<b>31.05</b>

## KEY RISKS AND UNCERTAINTIES

- \* The Company currently has limited operational activities, and a significant portion of its income is derived from financial institutions and related investments. Accordingly, the Company's future profitability is dependent upon the performance and stability of the financial sector.
- \* Any adverse changes in economic conditions, interest rates, inflation, fiscal policies, or market volatility may negatively impact returns generated from financial institutions and investment-related activities.
- \* The Company's limited operational base may expose it to concentration risk, as revenue streams are not yet sufficiently diversified. Failure to expand or diversify operations could affect long-term sustainability and growth prospects.
- \* The financial services industry is highly regulated. Changes in laws, taxation policies, prudential regulations, or compliance requirements may impact the Company's income generation and investment strategy.
- \* The Company may also face liquidity and credit risks associated with counterparties and financial institutions in which funds are placed or investments are made.
- \* Future growth and operational expansion may require additional capital and resources. There can be no assurance that such financing or business opportunities will be available on favorable terms.
- \* Uncertainties arising from geopolitical developments, market disruptions, and overall macroeconomic conditions may further affect the Company's financial performance and investment returns.



**THANK YOU!**

QUESTIONS AND ANSWERS SESSION

**Questions and Answers Session**