



KSB Pumps Company Limited

Corporate Briefing Session
May, 2026

KSB Pumps Company Limited

Mission & Strategic Objective

Our Mission

Creating a better future together

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We develop solutions that enrich the daily lives of people around the world.

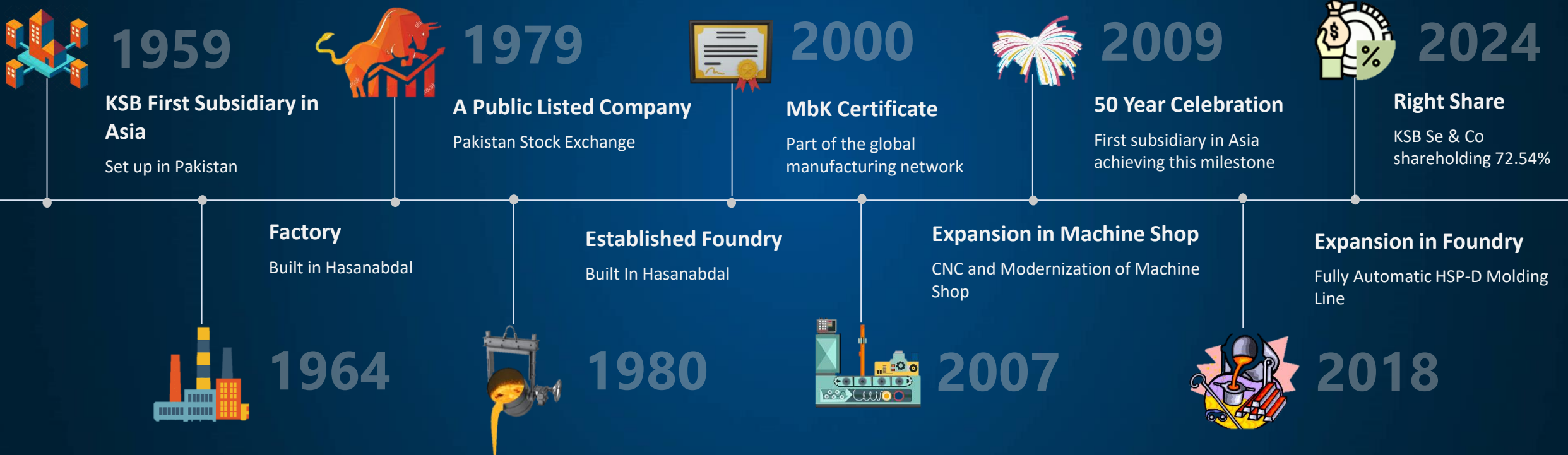
Our Strategic Objective

Defend high market share in growing but competitive sectors.

Consistently broaden and diversify products and services offerings to reinforce the company's leading all-in-one solution provider position.

KSB Pumps Company Limited Timeline

Company Legal Name	KSB Pumps Company Limited
KSB SE & Co Shareholding	80%





Markets Areas

Products cover all Major Applications



Water

Energy

Petro-Chemical

Mining

Building Services

General Industry



KSB Pumps Company Limited Product Portfolio



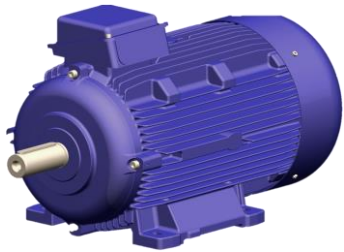
Etanorm



KWP



WKL



Motors



KSB Pumps Company Limited



Submersible



B Pump



Fire Fighting Pump



Sewage Treatment Plant



OMEGA



RPH



SNW/PNW



Sewatec



UF/RO Plants

KSB Pumps Company Limited Manufacturing Facility



Office/Admin Block



Machine Shop



Pipe Fabrication

Products:

- . Pumps
- . Castings (Pumps, Valves, Auto)
- . MCU
- . Filtration Plants



HSPD Foundry



Foundry



Test Bed Facility

Premises:

Total Plot: 89,070 m²

Covered Area: 10,700 m²

Pump Capacity (Nos.) – 5500 per annum

Foundry Capacity (Tons) – 10,000 per annum

Financial Overview (Million PKR)

Description	Dec-25	Dec-24	Change
Sales	6,584	5,776	14.0%
Cost of sales	(5,017)	(4,594)	9.2%
Gross profit (GP)	1,568	1,182	32.7%
Distribution and marketing expenses	(590)	(522)	13.0%
Net impairment loss on financial assets	(274)	5	-5776.0%
Administration expenses	(441)	(351)	25.7%
Other operating expenses	(100)	(11)	847.7%
Other operating income	135	134	0.3%
Profit / (Loss) from operations (EBIT)	298	438	-31.9%
Financial cost	(20)	(295)	-93.1%
Profit / (Loss) before Taxation	278	143	
Taxation	(68)	(87)	
Profit / (Loss) for the period	210	55.9	
Earning / (Loss) per share	6.80	2.85	

- Overall sales have risen by 14% compared to 2024. The Pumps and Valves Division played a significant role in this growth, with an increase of PKR 865 million (22%) compared to 2024.
- The increase in sales has contributed significantly to the overall profitability for the period. Profit after tax for the period stands at PKR 210 million, compared to PKR 55.9 million in 2024. This improvement has also resulted in a stronger earnings per share (EPS) of PKR 6.80, as compared to PKR 2.85 per share in 2024.

Business Outlook

The outlook for 2026 remains optimistic.

Demand for pumps and valves is expected to grow across key sectors including:

- Water infrastructure and wastewater treatment
- Industrial manufacturing
- Petrochemical and fertilizer sectors
- Municipal development projects

Public sector infrastructure spending and private sector investments are expected to support increased demand for engineered solutions.

KSB Pakistan will continue to focus on:

- Expanding market share in core sectors
- Strengthening aftermarket services
- Increasing export revenues
- Enhancing operational efficiency through digitization and modernization

With a strong product portfolio, skilled workforce, and customer-centric strategy, the Company remains well positioned to achieve sustainable growth in the coming years.

- KSB Pumps Company Limited

Q&A Session

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Thank you for your participation and
active engagement.